



Job Title: Business Development Manager

Company: Dromad Hire Ltd

Location: Head Office, Dundalk, Co Louth. Requires Nationwide Travel

Position Type: Full-time

Reports To: General Manager

Salary: Negotiable Depending on Experience

Job Description

Due to expansion and positive growth within Dromad Hire, we are recruiting for an experienced, sales driven Business Development Manager to join our hire & sales team.

Key Skills & Responsibilities will include:

- This is a challenging position which will require you to have a mature and outgoing personality and excellent communication skills. We need a self-motivated, enthusiastic and flexible sales professional driven by closing deals.
- Driving business growth by identifying and creating new opportunities.
- Developing & managing relationships with customers.
- A proactive and flexible approach to work, well-organised, used to prioritising tasks, and be able to work well under pressure.
- Proven experience and track record in field sales essential.
- Adherence to the companies Policies and Procedures at all times.

Benefits:

- Highly Rewarding Commission structure
- Company Vehicle
- Company Phone
- No Weekends
- Career Progression
- Uniform & PPE Provided



Application Process:

Interested candidates should submit their curriculum vitae, cover letter to:
Elaine Rice recruitment@dromadhire.com

Please include "**Business Development Manager- [Your Name]**" in the subject line. We thank all applicants for their interest; however, only those selected for an interview will be contacted.

Dromad Hire Group Company Culture:

Dromad Hire is one of the **top** Hire & Sale companies throughout the UK & Ireland, we are a pro-active company and super focused on our customers' requirements, along with delivering the best service and backup within our industry. As a company we have a fantastic work ethic, we are committed to excellence, innovation, and customer satisfaction.

We value integrity, teamwork, and continuous improvement, and we strive to create a positive and inclusive work environment where employees can thrive and grow professionally. This is an excellent opportunity and offers an attractive salary & package to the successful candidate along with potential to progress within a *fast-growing* company - in an exciting industry.

" Best Company to Work for 2022 "

MACHINERY MOVERS & CONSTRUCTION AWARDS 2022

" Irish Plant Hire Company of the Year 2022 "

PLANT & CIVIL ENGINEER AWARDS 2022

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